



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP

# Washington State Transportation Commission

## AV Work Group Executive Committee Meeting

May 25, 2021



# Agenda

TIME	DESCRIPTION	
9:00	Welcome & Introductions	Jim Restucci, Chair, AV Work Group Executive Committee
9:10	Legislative Update	Reema Griffith, Executive Director, Washington State Transportation Commission
9:20	University of Washington AV National Research Update	University of Washington Technology and Public Policy Clinic Students Kristen Moran, Daniel Ballesteros, Dylan Harlow, Savannah McKinnon, Lorena Lung, Mason Hudon
10:15	AV Freight Mobility Panel	Kyle Quinn, Chief Technology Officer, PACCAR Alison Cochran, PACCAR Technical Lead, AVP, PACCAR Darryl Oster, Chief Engineer, Zero Emissions, PACCAR Kenny Quinn, Technical Program Manager, Partner Products & Programs, Aurora Mufaddal Ezzy, Director, Public Affairs and State & Local Government Relations, Aurora Ross Froat, Director of Technology and Engineering Policy, American Trucking Association
11:45	LUNCH BREAK	30 MINUTES
12:15	The State of AV Testing & Utah Use Case	Blaine Leonard, Transportation Technology Engineer, Utah Department of Transportation Scott Shogan, Vice President, WSP USA
1:20	Future Path Update and Discussion	Scott Shogan, Vice President, WSP USA
2:15	Executive Committee Member Items	Open forum for members
2:25	Closing Remarks	Jim Restucci, Chair, AV Work Group Executive Committee
2:30	ADJOURN	

# Virtual Meeting Operations – Zoom Webinar

The screenshot shows a Zoom meeting window. The main content is a presentation slide with the following text: "WASHINGTON STATE AUTONOMOUS VEHICLE WORK GROUP" (with a logo), "Washington State Transportation Commission", "AV Work Group Executive Committee Meeting", and "May 25, 2021". The slide also features a graphic of a futuristic road with autonomous vehicles. At the bottom of the slide is the "Washington State Transportation Commission" logo. Below the slide is the Zoom controls bar, which is highlighted with an orange border. The controls bar includes icons for Unmute, Start Video, Participants (9), Q&A, Chat, Share Screen, Record, and a red End button.

## Executive Committee Members & Presenters

- You have the ability to **mute/unmute yourself**, please stay on mute unless wishing to speak
- You are encouraged to **turn on your video**, especially during discussion periods
- You can **use the “Chat” box** to communicate with “panelists” - meeting hosts, committee members, and presenters
  - » NOTE: You do have the ability to send a chat to ALL ATTENDEES, *please do not use this feature*

The meeting controls bar may be on top, bottom, or sides of your screen

# Virtual Meeting Operations – Zoom Webinar

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WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP

Washington State  
Transportation Commission

AV Work Group  
Executive Committee  
Meeting

May 25, 2021

Washington State  
Transportation Commission

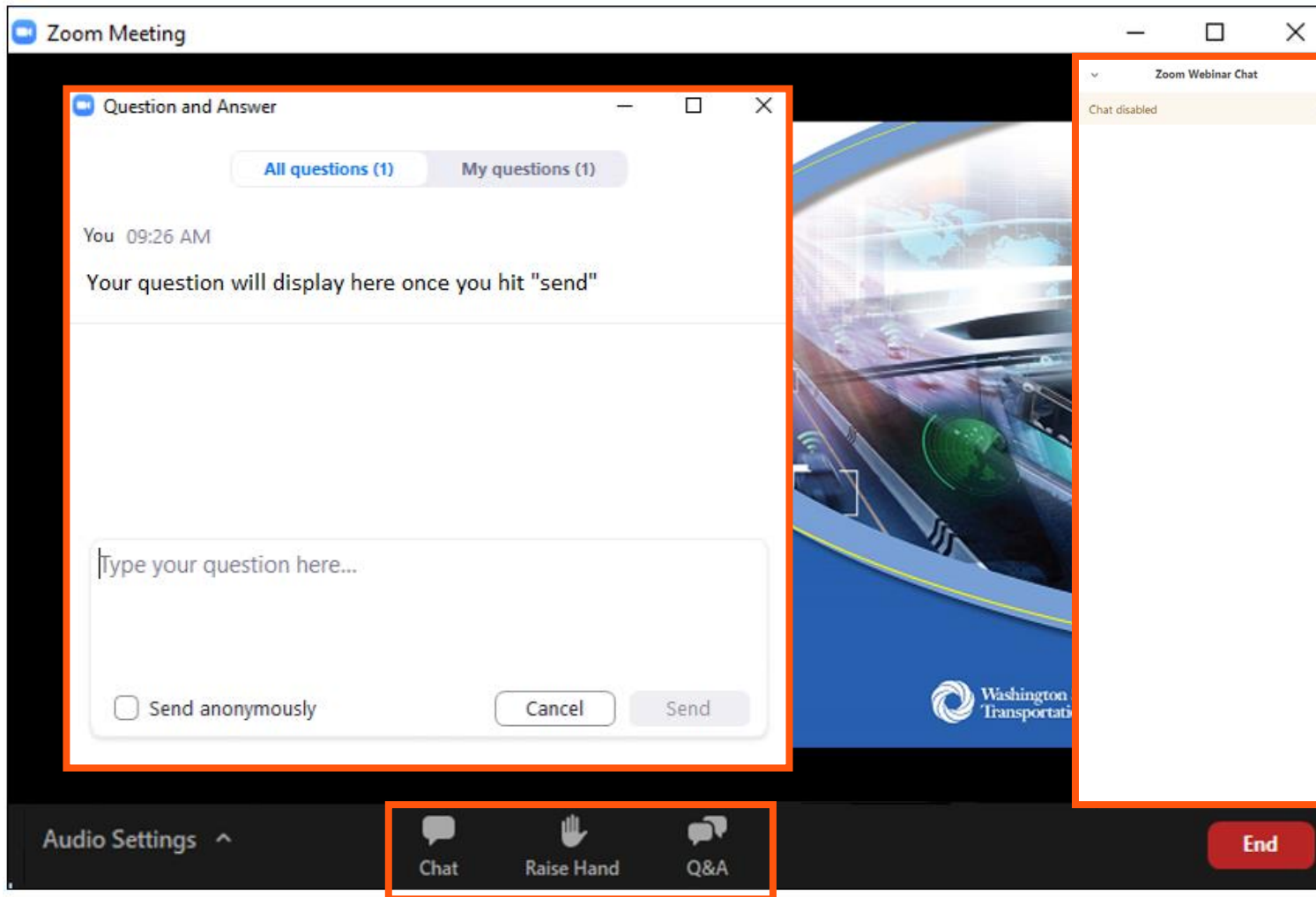
The Zoom control bar at the bottom is highlighted with an orange border and contains the following buttons from left to right: Unmute (muted), Start Video (video off), Participants (9), Q&A, Chat, Share Screen, Record, and End.

## Executive Committee Members & Presenters

*(continued)*

- During discussion and Q&A periods:  
Physically **raise your hand on your video**  
OR  
Pose a question in the **“Chat” box**  
*Note you will not have the “Raise Hand” feature*
- You will be able to see questions in the Q&A box, but may not be able to pose a question – please physically raise your hand or use the **“Chat” feature**

# Virtual Meeting Operations – Zoom Webinar



## Other Attendees

- You will be **muted with no video capabilities** when you join
- The “Chat” feature is disabled
- **Use the “Raise Hand” feature** to request to be unmuted
- You can **use the “Q&A” box** to pose questions
  - » Organizers will read questions aloud during the Q&A period of each presentation

# Virtual Meeting Operations – Zoom Webinar

Zoom Meeting

WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP

Washington State  
Transportation Commission

AV Work Group  
Executive Committee  
Meeting

May 25, 2021

Washington State  
Transportation Commission

Unmute Start Video Participants 9 Q&A Chat Share Screen Record End

## Other Attendees

- Call-in participants **can still access the Q&A box**, if viewing the presentation online
- For those only calling in, you can **mute/unmute by pressing \*6**
  - » When not speaking, please ensure phone line is muted
- For those only calling in, you can **“Raise Hand” by pressing \*9**

# Legislative Update

*Reema Griffith, WSTC  
Executive Director*



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission



# University of Washington Technology Law and Public Policy Clinic

Connected and Autonomous Vehicles Research Group

Washington State Transportation Commission: Final Report

Mason Hudon, Kristen Moran, Lorena Lung

Savannah McKinnon, Dan Ballesteros, Dylan Harlow



# Our Team



**Mason Hudon**

*UW Law (2L)*  
*Introduction; Themes: Fee  
Structure, Insurance*



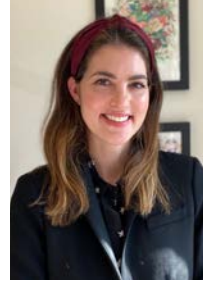
**Dan Ballesteros**

*UW Law (2L)*  
*Themes: Delivery, Rideshare*



**Kristen Moran**

*UW Law (2L)*  
*Themes: Weather;  
Suggestions*



**Savannah McKinnon**

*UW Law (2L)*  
*Themes: Partnerships, Infrastructure  
and Investment*



**Lorena Lung**

*UW Law (MJ)*  
*Database*



**Dylan Harlow**

*UW Law (3L)*  
*Database, Platooning*



Introduction

Database

Platooning

Rideshare/Delivery

Themes

Suggestions

Thanks/Questions

# Introduction - Overview

- Introduction
  - Project Overview
- Database Presentation and Outlook
- Platooning
- Rideshare/Delivery
- Themes in the Statewide survey
  - Definitions
  - Fee Structure
  - Insurance
  - Investments/Infrastructure
  - Partnerships
- Suggestions for Washington
- Future CAV Projects
- Questions



# Introduction - Three Main Projects



## Research Paper

In-depth, structured report on the current state of CAV testing and development throughout the United States.

Focus areas developed in collaboration with Ms. Reema Griffith.



## WSTC Report

This presentation and associated information.



## Database Development

Designed, developed by founding team of students from the UW Allen School of Computer Science and Engineering, and UW GIX Global Innovation Exchange.

Continued update and refresh managed by UW School of Law Technology Law and Public Policy Clinic students.



# Introduction - Areas of Research

1. Statutory Definitions
2. Commercial-Governmental partnerships
3. Statutory fee structuring for autonomous vehicle testing
4. Statutory fee structuring for insurance for autonomous vehicle testing
5. Platooning development
6. Impact on ride-share and delivery markets
7. Local investment and infrastructure
8. Weather-related concerns associated with autonomous vehicle testing



# Introduction - What We Reviewed

- Statutes and Regulations
- Press releases from manufacturers and associated businesses
- Local news reports
- Federal agency rule promulgation notices and comments
- Interviews with relevant (and responsive) state DOTs and DMVs





# Database

- Public database containing CAV legislation, key contacts, relevant policy and commercial information
  - Select states and categories of filters for side-by-side comparisons of CAV regulations in all 50 states, and D.C..
  - Repository for whitepaper and related links and resources
  - Online archive of collected data
- UW Computer Science & Engineering developers finalizing website hosted through UW.edu domain
- Expected launch Summer 2021



# Database

## Features

- Alpha Prototype
- Beta Release
- Future Versions
  - Model Sites
  - Mobile Compatibility
  - Updates/Admin
  - Integration



### Washington:

#### Legislation/Executive Order:

None

#### Testing:

None

#### Testing/Deployment Requirements (Self-certification):

None

#### Pre-emption:

None

#### Oversight Department:

None

#### Infrastructure Developments:

None

#### Crashes/Safety Incidents:

None

#### Data/Privacy Concerns:

None

UNIVERSITY of WASHINGTON MyUW / Calendar / Maps / Directories

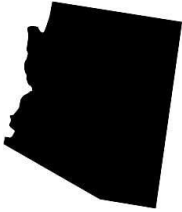
### States

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri

Each form panel contains a table with columns and rows, and a 'SUBMIT' button below it.



# Platooning



## Arizona

Allows companies to test commercial platooning vehicles

Platooning, ridesharing networks authorized within state

California PATH partnership conducting testing within the state



## California

PATH Partnership between UC Berkeley, Federal Highway Administration, Volvo, and California Department of Transportation entering Phase 2

Phase 1 tests conducted on private and public roads, funding awarded for second phase July 2020



## Texas

Texas regulation allows for “connected braking systems” that allow a group of vehicles to share a system for coordinated braking

Lack of regulation within the state has attracted significant commercial platooning tests



# Rideshare



## Florida

Piggybacking framework

On-demand autonomous vehicle networks are governed by the same laws as transportation network companies.

Voyage operating in the Villages.

Similar state: AZ



## Michigan

Moderate framework

For vehicle manufacturers, Michigan has the SAVE plan. The manufacturer determines binding boundaries. Manufacturers must maintain incident records and provide summaries. Insurance required. For non-manufacturers, no straightforward legislation.



## Nevada

Extensive framework

Creates laws and regulation separate from TNCs. A permit, fees, and insurance are required. Crashes must be reported. Local governments can require a standard business license, but may not add any other requirements or fees.

# Autonomous Delivery Robots



## New York

No framework and seen as not allowed

When FedEx used delivery robots in 2019, NYC sent a cease-and-desist letter. There has been no indication that the State feels differently.



## Michigan

No framework, but generally permitted

Companies are operating delivery robots as if they are electric bicycles or AVs. No agency has approved this interpretation, but two delivery robot companies are operating and cooperating with local law enforcement.



## Pennsylvania

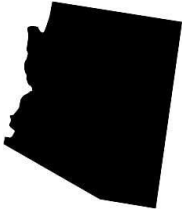
Explicit Framework

Delivery robots allowed on sidewalks, paths and roadways and are considered "pedestrians." PA also regulates speed, size, and load limits. PA requires insurance policies covering \$100,000 per incident. Municipalities have sovereign immunity.

States with similar framework: AZ, FL



# Themes - Definition of Operator



## Arizona

Separate Definitions

Some states, like Arizona, define a human driver and the AV system separately.



## California

Reserved Definition

Remote vehicle operator is a licensed driver that is outside the vehicle.

The testing permit without a safety driver must have a Remote Vehicle Operator that has gone through the required training and can communicate with law enforcement and deal with a variety of traffic situations.



## Florida

Open-door Definition

Clearly defines the autonomous vehicle system as the AV operator in fully autonomous cars.

AVs that are not fully autonomous require a licensed operator.



# Themes - Fee Structure



## Pennsylvania

No Fees

Some states, like PA, do not impose fees on AV testing due to technical or preparatory considerations. Other states, like FL and TX do so to attract business and increase local investment.

Other States: TX, FL, MI, NY



## Nevada

Moderate Fees

Requires (1) testing certificate and (2) testing license plates

“The fee for the testing certificate is \$100 and each testing license plate has a fee of \$12.”



## California

High Fees & Reporting Reqs

Tier 1 (Safety Driver): No Fee

Tier 2 (No Driver): \$3,600 Annual for 10 Vehicles & 20 Operators; \$50 fee for add

Tier 3 (Deployment): \$3,275 Revocable Application Fee



# Themes - Insurance



## Texas

Minimum Level of Insurance

Standard Vehicle Liability

Every state surveyed with CAV policies requires at least standard vehicle liability insurance to be obtained for each vehicle being operated within state borders. Texas is an excellent example of this.



## Florida

Moderate Additional Insurance

Requires (1) an automobile insurance policy with primary liability coverage of at least one million, as well as (2) personal injury and (3) uninsured protection that meets the regular state vehicle requirements



## Michigan

High Additional Insurance

For example, Michigan require \$5 million of liability coverage submitted to the state DMV.

Nevada allows for a \$5 million cash deposit or bond submission.



# Themes - Investment and Infrastructure



## Texas

Minimum Investment/Infrastructure

Information Gathering Stage

Very little implementation of infrastructure change or CAV investment.



## Pennsylvania

Investment/Infrastructure Changes Through Regulation

Pennsylvania sets aside \$40 million per year.



## Florida

Investment through regulation and partnerships

Four years of \$10+ billion funding towards state Department of Transportation. Suntext, Florida Turnpike Enterprise, and city changes based on testing partnerships invest heavily in infrastructure.



# Themes - Partnerships



## State Partnerships

New York & New Jersey:

- Platooning bus system

Other State Partnerships:

- Michigan partnership with Future-Proofed Corridor with Cavnu



## Smart Belt Coalition

Pennsylvania, Michigan, and Ohio formed a coalition to test platooning.

Aurora



## Private Companies

- Aurora & Volvo
- MobileEye & Ford





# Themes - Weather Influences



## Warm/Dry Climates

California's fair weather aligns with the initial starting point for CAV testing.

Arizona and Nevada with a low chance of rain enticed CAV companies.

Texas weather entices companies to test in its state.



## Warm/Wet Climates

Waymo is rain and hurricane testing its cars in Florida

SunTrax and FDOT's facility to test weather conditions



## Seasonal Weather

Yeti Snow Technology snow plow testing in Canada and Daimler snow plow testing in Germany

Waymo and Argo testing in winter conditions in America

New York has all four seasons for CAV testing



# Suggestions for Washington

## Influences on Policy

Weather based testing objectives

Public/private sector partnerships

Coalition with neighboring states

Watch current testing abilities

Watch regulation in other states with similar weather patterns

Involve tech companies in the regulation conversation

Partner with local organizations, colleges, or other entities

Continue CAV workgroups

Create coalition with Oregon and Idaho for a uniformed approach

Encourages platooning testing

Safety Issues, Federal Policy Direction, and Public Perception



# Suggestions for Washington

## New Laws

- CAV Safety (NHTSA)
- Create definitions for:
  - Human operator
  - Safety operator
  - Owner vs. operator
  - Autonomous Vehicle
- Insurance
- Fully/partially autonomous safety requirements
- Minimal risk standards
- Manufacturer responsibility
- Registration/licensing/ reporting
- Fee structure
- Preemption law

## Existing Laws

- Change following too closely laws (platooning)
- Exempt CAV operators from texting and other distraction while driving laws
- Ensure new policies do not interfere with DUI, other criminal, and all traffic laws



# Suggestions for Washington

## New Laws

- CAV Safety (NHTSA)
- Create definitions for:
  - Human operator
  - Safety operator
  - Owner vs. operator
  - Autonomous Vehicle (SSB 5460-pilot program)
- Insurance (RCW 46.30.050)
- Fully/partially autonomous safety requirements
- Minimal risk standards
- Manufacturer responsibility
- Registration/licensing/ reporting (RCW 46.92.010)
- Fee structure (RCW 46.92.010)
- Preemption law to ensure uniformity across state

} EO-1702  
Self-certifying Entity  
(RCW 46.92.010)

## Existing Laws

- Change RCW 46.61.145, following too closely laws (platooning)
- Exempt CAV operators from texting and other distraction while driving laws (SSB 5460 on screens)
- Ensure new policies do not interfere with DUI, other criminal, and all traffic laws (RCW 46.92.010)



# Suggestions for Washington

## Delivery AV

Look to other delivery AV regulation and consult local companies while working on WA delivery laws.



## Continued Work

Look to Work Group, Technology Law & Policy Clinic, and next step regulations.



## Platooning

Change follow to close laws and regulation in neighboring states while working on WA platooning laws.



## Definitions

Define fully/partially autonomous and operator, as well as its relationship to Self-Certifying Entity and current laws.



## Partnerships

Reach out to Oregon and Idaho. Create other in-state partnerships with schools, companies, and other state entities.



# Special Thanks



**Jin Terada White**

*Lead Developer*



**Kai Daniels**

*Data Lead*



**Guanting Li**

*Software Architect*

**CAV Online Database Development Team**



# Special Thanks



**WSTC Director  
Reema Griffith**



**Dean William  
Covington**



Questions?



Introduction

Database

Platooning

Rideshare/Delivery

Themes

Suggestions

Thanks/Questions



# AV Freight Mobility Panel

*American Trucking Association  
PACCAR  
Aurora*



WASHINGTON STATE  
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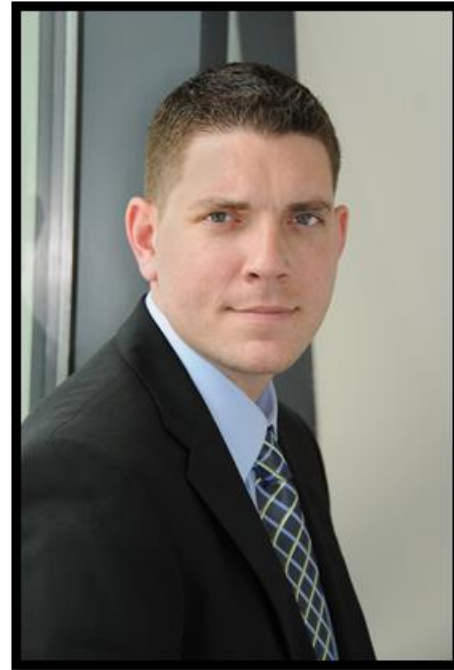
Washington State  
Transportation Commission



***AMERICAN  
TRUCKING  
ASSOCIATIONS***

# WA AV Work Group Executive Committee Presentation

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**Ross Froat**

**Director of Technology &  
Engineering Policy**

**American Trucking Associations**

Virtual  
May 25, 2021

# ATA Federation



# ATA Federation

## ATA Membership

- Fleets, technology suppliers, truck manufacturers, business solutions providers, affiliated assns.
- 50 state trucking assns.
- Nearly 40,000 members worldwide

## 15 Annual Events

- Safety, security, cyber, fleet mgmt./leadership, legal, etc.
- Five conferences
- Six councils
  - Technology & Maintenance Council (TMC)

## 14 Policy Committees

- Environmental & Energy
- Technology & Engineering
- Automated Truck



# Automated Truck Activities

# Intro. to Automated Truck Operations

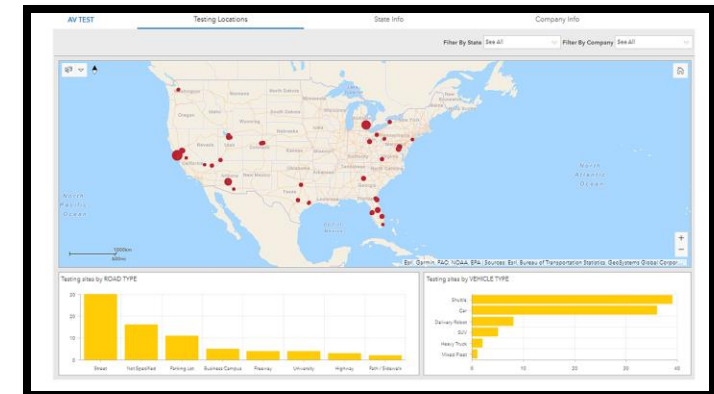
**SAE J3016™ LEVELS OF DRIVING AUTOMATION**

	SAE LEVEL 0	SAE LEVEL 1	SAE LEVEL 2	SAE LEVEL 3	SAE LEVEL 4	SAE LEVEL 5
What does the human in the driver's seat have to do?	You are driving whenever these driver support features are engaged – even if your feet are off the pedals and you are not steering.			You are not driving when these automated driving features are engaged – even if you are seated in "the driver's seat"		
What do these features do?	These are driver support features These features are limited to providing warnings and momentary assistance			These are automated driving features These features can drive the vehicle under limited conditions and will not operate unless all required conditions are met		
Example Features	• automatic emergency braking • blind spot warning • lane departure warning	• lane centering OR • adaptive cruise control	• lane centering AND • adaptive cruise control at the same time	• traffic jam chauffeur	• local driverless taxi • pedals/steering wheel may or may not be installed	• same as level 4, but feature can drive everywhere in all conditions

Autonomous trucks will likely roll out in four waves.

Constrained platooning of trucks	Constrained autonomy	Full autonomy															
<b>2018-20</b> Driver in each truck	<b>2022-25</b> Driver in leading truck	<b>2025-27</b> Driver for pickup and drop-off	<b>2027+</b> Driverless														
<ul style="list-style-type: none"> <li>2 drivers platoon 2 trucks on interstate highway</li> <li>Drivers drive individually on noninterstate highway</li> </ul>	<ul style="list-style-type: none"> <li>Platooning only on interstate highway between dedicated truck stops with 2 trucks, with single driver in leading vehicle</li> <li>Drivers drive individually on noninterstate highway</li> </ul>	<ul style="list-style-type: none"> <li>Autonomous trucks ride on interstate highway without drivers platooning (2 or more trucks when possible)</li> <li>Drivers drop off trucks at dedicated truck stops</li> </ul>	<ul style="list-style-type: none"> <li>Autonomous trucks drive individually on all highways and in platoons of 2 or more trucks</li> <li>Driver involvement eliminated throughout the journey</li> </ul>														
<p>Total cost-of-ownership (TCO) savings</p> <table border="1"> <tr><th>Year</th><th>TCO Savings</th></tr> <tr><td>2018</td><td>100%</td></tr> <tr><td>2018-20</td><td>-1%</td></tr> <tr><td>2020-25</td><td>-10%</td></tr> <tr><td>2025-27</td><td>-9%</td></tr> <tr><td>2027+</td><td>-25%</td></tr> <tr><td>Total TCO savings</td><td>55%</td></tr> </table>				Year	TCO Savings	2018	100%	2018-20	-1%	2020-25	-10%	2025-27	-9%	2027+	-25%	Total TCO savings	55%
Year	TCO Savings																
2018	100%																
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Total TCO savings	55%																

Source: Route 2030: The fast track to the future of the commercial vehicle industry, September 2018, McKinsey.com



SOCIETY OF AUTOMOTIVE ENGINEERS (SAE) AUTOMATION LEVELS

0	1	2	3	4	5
<b>No Automation</b>	<b>Driver Assistance</b>	<b>Partial Automation</b>	<b>Conditional Automation</b>	<b>High Automation</b>	<b>Full Automation</b>
Zero autonomy; the driver performs all driving tasks.	Vehicle is controlled by the driver, but some driving assist features may be included in the vehicle design.	Vehicle has combined automated functions, like acceleration and steering, but the driver must remain engaged with the driving task and monitor the environment at all times.	Driver is a necessity, but is not required to monitor the environment. The driver must be ready to take control of the vehicle at all times with notice.	The vehicle is capable of performing all driving functions under certain conditions. The driver may have the option to control the vehicle.	The vehicle is capable of performing all driving functions under all conditions. The driver may have the option to control the vehicle.

U.S. Department of Transportation

Automated Vehicles 3.0

## PREPARING FOR THE FUTURE OF TRANSPORTATION

# ATA Automated Truck Subcommittee Members

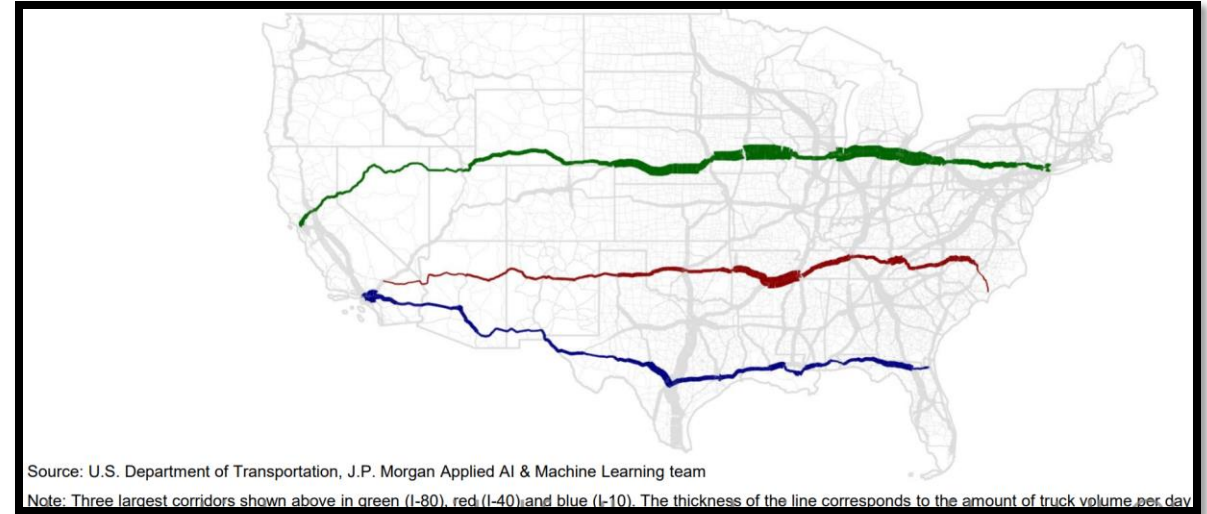
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# Automated Truck Opportunities

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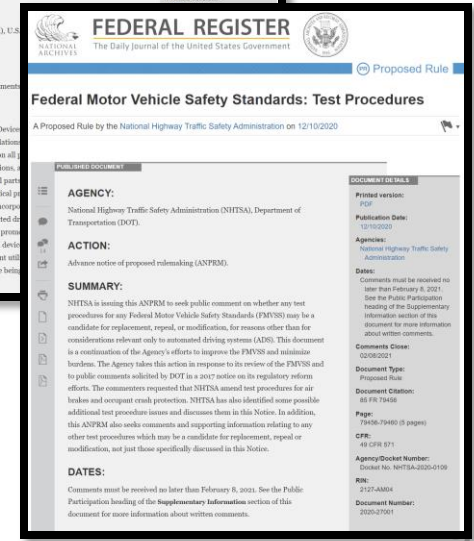
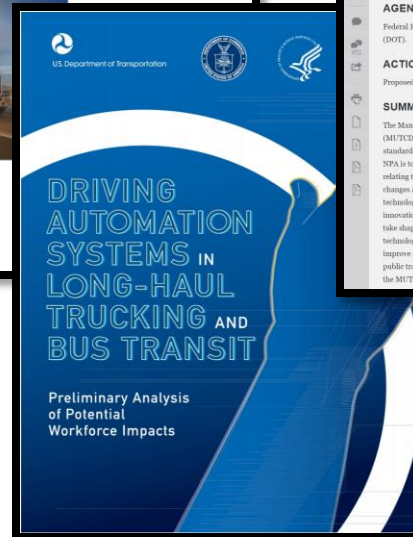
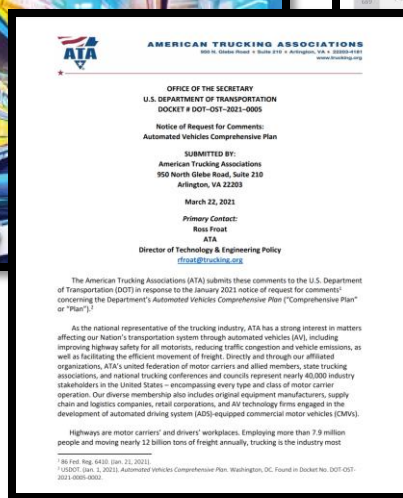


AV L4 trucks could address:

- Truck driver and freight shortage
- Improvements in workforce and society
- Increasing highway safety
- Reducing emissions, increase fuel efficiency
- Increase freight efficiency

# Most Recent DOT Automated Trucking Notices and Reports

- NHTSA ANPRM: Framework for Automated Driving System Safety
- DOT AV Comprehensive Plan
- DOT Reports, Trucking Industry Automation Workforce
- FHWA NPA: AV Traffic Controls
- NHTSA ANPRM: ADS Test Procedures



# ATA Policy & Advocacy Role

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- First DOT AV guidance released Sept. 2016: “*Federal Automated Vehicles Policy*”
- ATA AV policy released Oct. 2017:
  - Safety
  - Flow of interstate commerce
  - Federal preemption and state’s rights
  - Uniform state laws
  - Freedom of choice vs. mandates
  - Infrastructure and connectivity
  - Public education
  - Maintainability
- Additional policies have followed: cybersecurity, vehicle-generated data, equipment serviceability

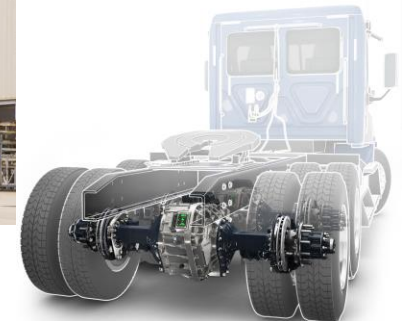
# More DOT AV Truck Activities

- FMCSA/VTTI project: Trucking Fleet Concept of Operations (CONOPS) for Managing Mixed Fleets
  - Survey for collecting baseline opinions of ADS-equipped CMVs before and after demonstrations.
  - Demos to be at TMC, NACV, SAE ComVEC, and Automated Vehicle Symposium.
- FMCSA Automated CMV Evaluation (ACE) Program
  - Three Class 8 test tractors at Aberdeen Test Center in Maryland
  - Safely execute test cases on the test track
  - Collect and access test data
- Eight awarded ADS demonstration grants with significant focus on ADS-equipped CMVs.
- FMCSA to host series of sessions for developing industry-based consensus standards for the operation of ADS-equipped CMVs.



# Near-ZEV to Electric/ZEV Truck Activities

# ATA & TMC Active Members



# ZEV Adoption by Geographical Market

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Key determinants for early roll-out areas:

## Technology

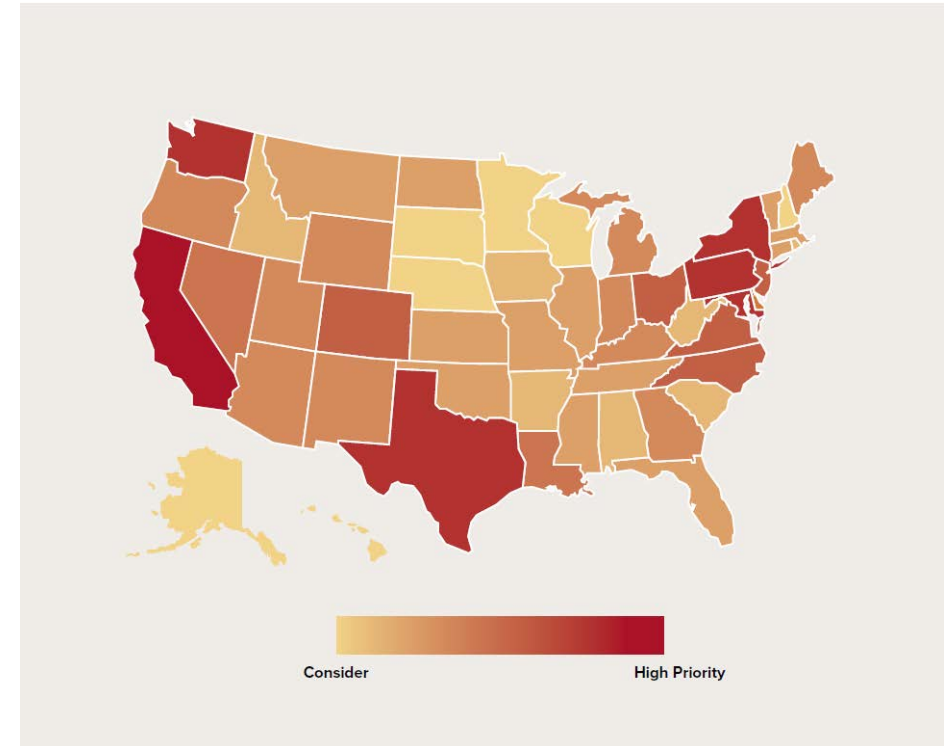
- Range (climate, grade, etc.)
- Electricity pricing
- Regenerative braking (benefits from traffic congestion)

## Need

- Air quality
- Equity & environmental justice
- Freight flows

## Support

- State & city policies / incentives
- Utility programs & rates
- Training programs



Heat map published by NACFE

Source: *High-Potential Regions for Electric Truck Deployments*, August 2020

# Various challenges still need to be overcome on the road to electric truck deployment.



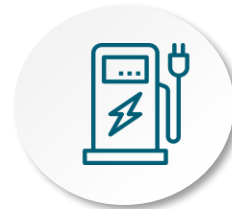
**Route  
Assessment**



**Economic  
Feasibility  
Analysis**



**Finances**



**Charging  
Infrastructure  
Deployment**



**Maintenance  
& Operations**



**Fleet  
Management**



**End Of Life  
Services**



# ATA & TMC Positions

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## ATA Environmental & Energy Policy Cmte.

## ATA Technology & Engineering Policy Cmte.

- Technology neutral
- Fuel neutral
- Motor carrier/business decisions
- Supportive of “green” business priorities and technologies to improve emissions
- Providing more education for increasing fuel efficiency, advancing near-ZEV tech, and setting ZEV goals

## TMC Recommended Practices

- S.18 Automated & Electric Truck Study Group
  - Roadmap for Electric Infrastructure
  - Electrified Vehicle Technician Training
- Hydrogen, hybrid, and battery electric light-, medium-, and heavy duty vehicle research/applications
  - Economics / Return on Investment
  - Maintenance Reduction
  - Emissions
  - Public Image
  - Operator and Customer Acceptance
  - Performance

# Thank You!

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**Ross Froat**  
**Director of Technology & Engineering Policy**  
**American Trucking Associations**  
[rfroat@trucking.org](mailto:rfroat@trucking.org)

*THANK YOU*



***AMERICAN  
TRUCKING  
ASSOCIATIONS***

A close-up photograph of a hand hovering over a glowing, circular button. The button has a bright cyan outer ring and a dark center with the words 'FUTURE' and 'START' separated by a horizontal line. The background is dark and textured.

**FUTURE**  
**START**

**PACCAR** Inc

# PACCAR Inc

Medium Duty  
6-16t

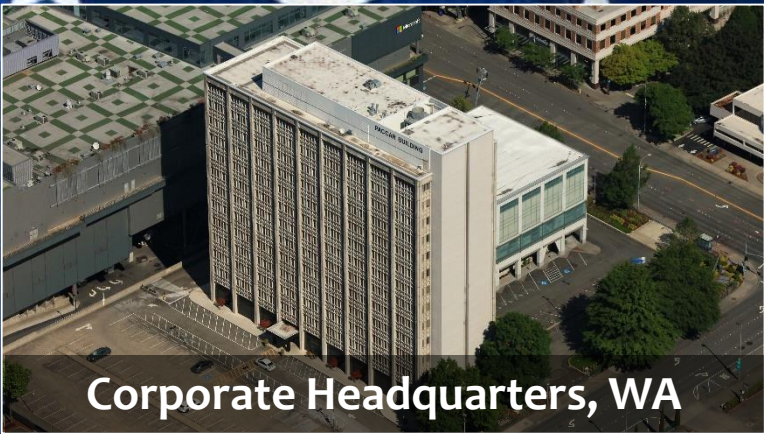


Heavy Duty  
Vocational



Heavy Duty  
>16t





Corporate Headquarters, WA



Kenworth Factory & R&D, WA



Kenworth Factory, OH



Kenworth Engineering, WA



Peterbilt Factory & Engineering, TX



PACCAR Technical Center, WA



PACCAR Engine Factory, MS



PACCAR Innovation Center, CA

**PACCAR** Inc  
American Owned  
American Made

# Importance Of HD Trucks

~12  
Million

Trucks  
In The  
US\*

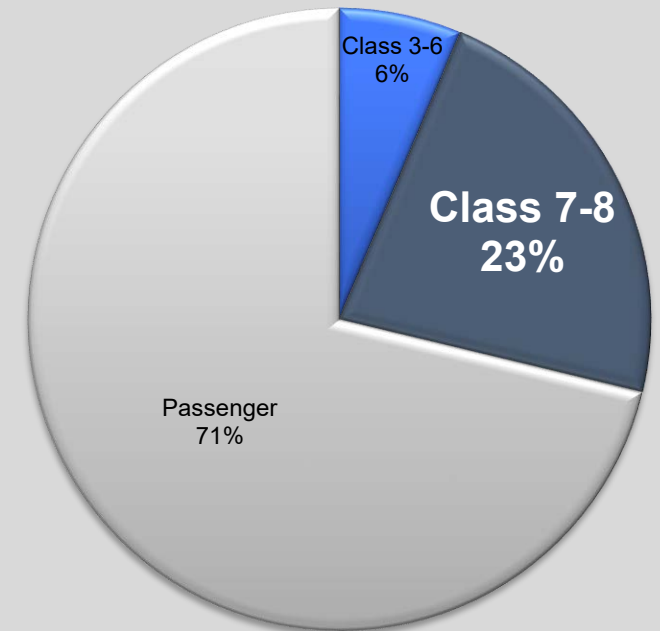
~2/3

Of GDP  
Worth  
Of  
Freight  
Moved  
Per  
Year\*

~70%

Of US  
Freight  
Moved  
By  
Truck\*

US Highway  
Energy Used\*\*



\*2019 DOT Freight Facts And Figures

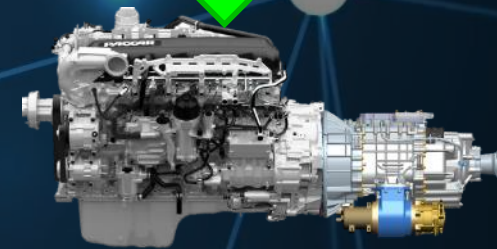
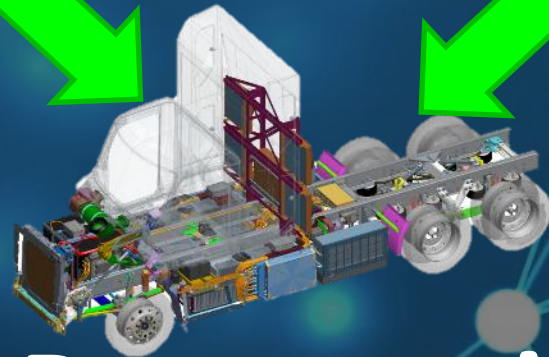
\*\*2020 ORNL Transportation Data Book

# Paths To Zero CO<sub>2</sub>

Electricity

Hydrogen Gas

eFuels



E-Powertrain

IC Powertrain

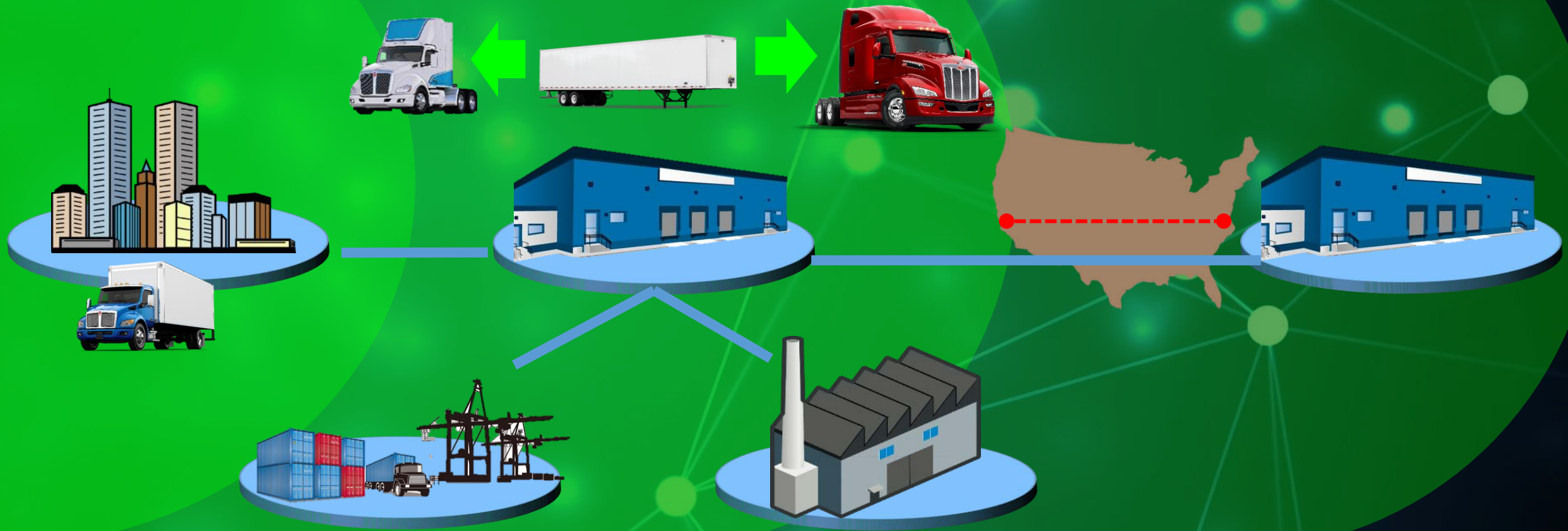


# Alternative Powertrain In Freight Network

<100 Miles  
BEV

100-400 Miles  
BEV -> Fuel Cell

400-3000 Miles  
Diesel Mild Hybrid  
(eFuel/Bio/PtL)



# PACCAR Electrification Strategy

Research and Grant Projects

Next-Gen Technology Research and Grants

Low Volume

PACCAR ePowertrain

Financing, Charging, & Services

2019

2020

2021

2022

2023

2024

2025

# Electric Trucks & Infrastructure

**PACCAR** Inc



**Order Now!**

# ZANZEFF HYDROGEN FUEL CELL



## Zero Emissions "Shore-to-Store"

### ➤ 10 - Tractors



### ➤ 2 - Fueling Stations



- \$41M CARB Grant
- Complete Product and Infrastructure Focus
- Kenworth - Toyota Partnership Towards Production
- Fueling Stations in Ontario and Wilmington

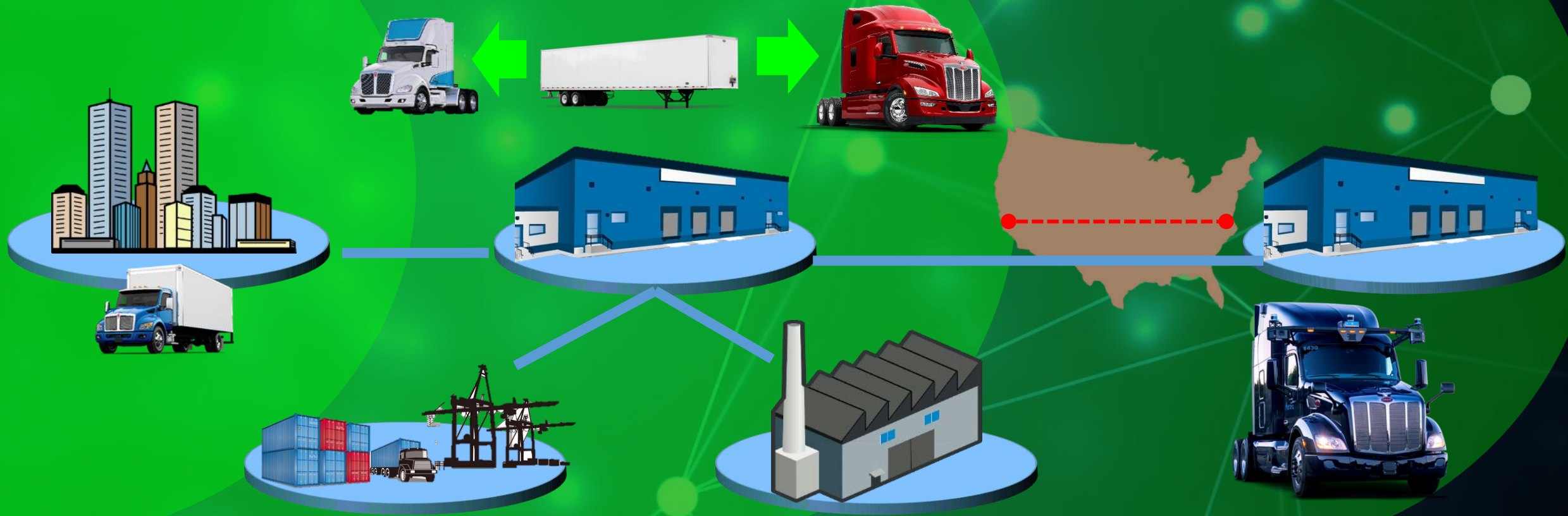


# Alternative Powertrain In Freight Network

<100 Miles  
BEV

100-400 Miles  
BEV -> Fuel Cell

400-3000 Miles  
Diesel Mild Hybrid  
(eFuel/Bio/PtL)



L2 ADAS

L2 ADAS

L2 / L4 Autonomy

# Level 4 Autonomy at PACCAR







# Level 4 Autonomous Driving - Partnership

## PACCAR – Aurora Partnership

- Commercialize Autonomous On-Highway Trucks
- PACCAR: Autonomous Enabled Trucks
- Aurora: Self-Driving Software and Sensors
- Enhance Efficiency and Safety



# PACCAR Vehicle + Aurora Driver Integration



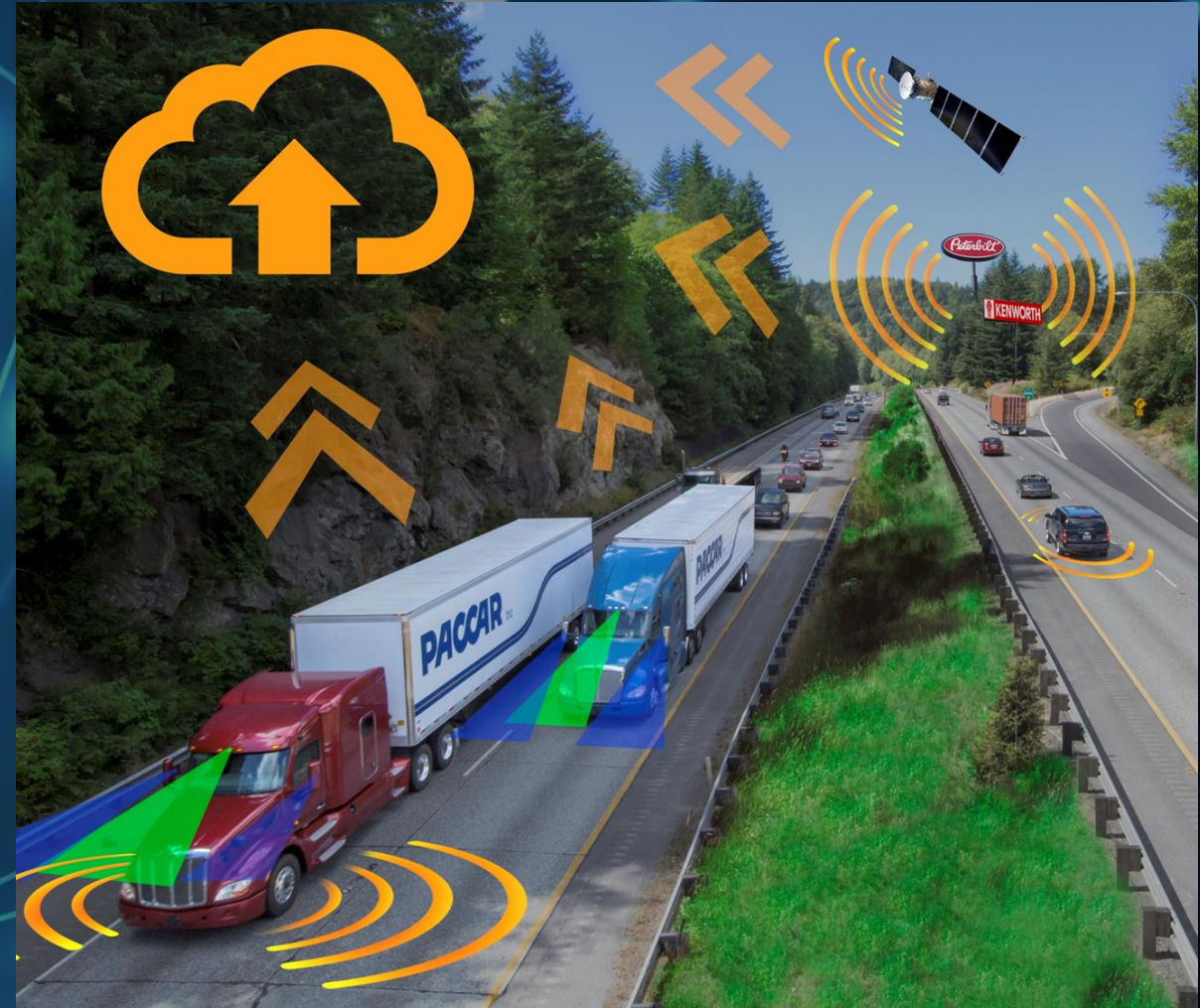
# Autonomy Considerations

## OBSERVATIONS

- Autonomy is Coming
- New Distribution Models will Emerge
- Increase Fuel and Freight Efficiency
- Autonomy Will Work With Drivers

## OPPORTUNITIES

- Washington Leadership
- Remove Barriers to Testing
- Develop the Technical Workforce
- Promote Efficiency and Safety Benefits





Aurora

Our mission is to deliver the benefits of self-driving technology

safely, quickly, and broadly

# Delivering the benefits



## Increase safety

Every hour **154 people** lose their lives on the world's roads



## Transform logistics

In the U.S., **trucking accounts for 300B miles annually & 72.5% of total goods movement**



## Expand access

**25.5 million individuals** with a disability in the U.S. have difficulty traveling outside of the home



## Improve lives

The average driver spends **54 minutes each work day commuting**—the equivalent of 10 days a year



## Our team

We bring together people with extraordinary talent and experience united by the strength of our values.

# Strength of our values



Focus



Be reasonable



No jerks



Set outrageous goals



Operate with integrity



Win together



# Strength in numbers



1600+

Employees

1400+

Product & Engineering

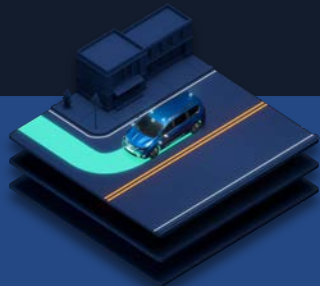
● Office

★ Aurora Test Site Network

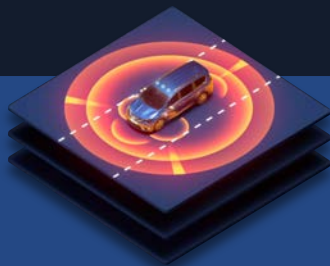


# Aurora's Defining Technology

# The Aurora Driver



Self-driving software



Self-driving hardware



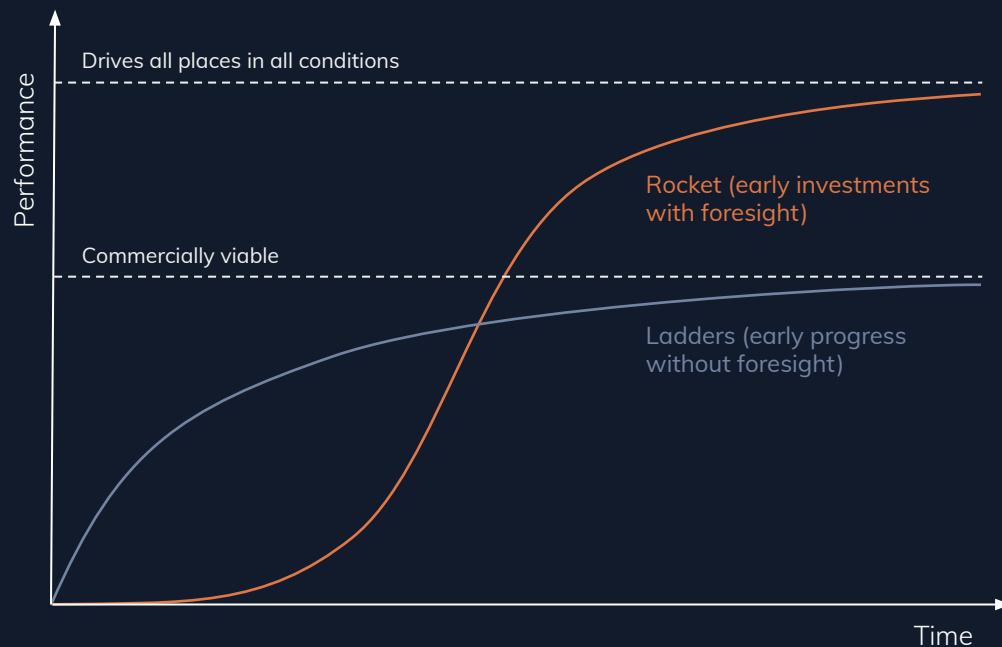
Data services & platform



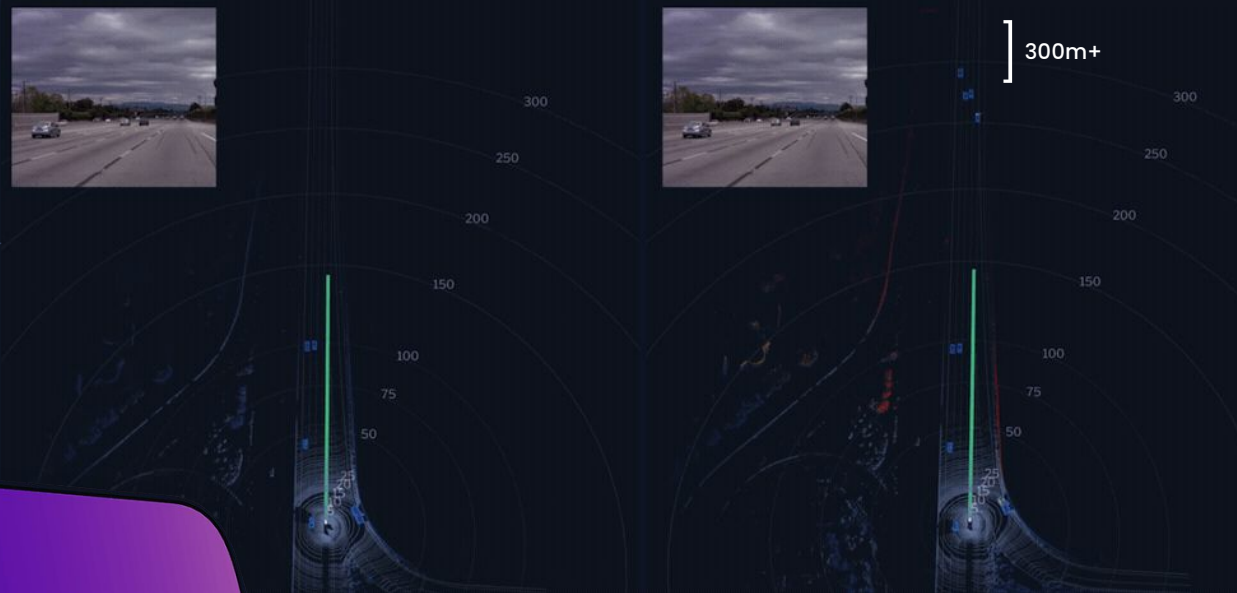
A fully integrated self-driving stack that operates across multiple vehicle types

# A smarter approach to development

- ▶ FirstLight Lidar
- ▶ Sensor simulation
- ▶ Aurora Atlas



# The power of FirstLight Lidar



# Sensor Simulation

Unlocks rapid  
and cost-effective  
development



# Designed to operate diverse vehicles

The Aurora Driver is designed to operate a **wide range of vehicle makes, models, and classes.**

Aurora invested early in a hardware suite that minimizes reliance on the vehicle platform and interfaces over a single umbilical, and software that adapts its control strategy to the unique behaviors, constraints, and dynamics of the vehicle it controls.



---

### 3. Vehicle-specific tuning



---

### 2. Platform-specific adaptations



---

### 1. Common architecture and services

# Approach to safety

A team with breadth and depth of experience

Taking a holistic approach to safety

- Safety Management System
- Safety Case Framework

Transparency and collaboration



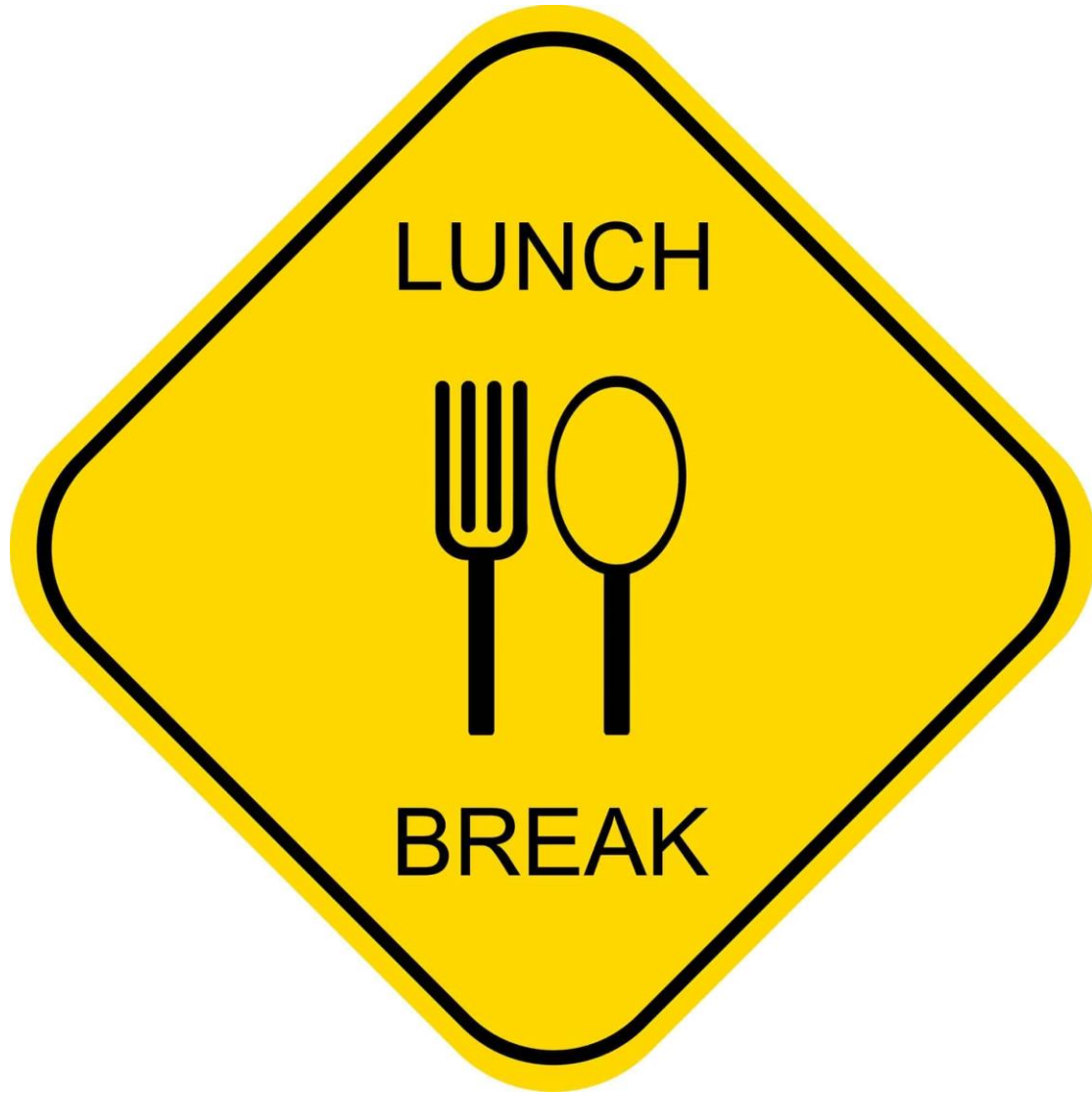


# Commercialization principles

- ▶ Sequencing market entry: trucking, passenger mobility, then local goods delivery
- ▶ Building an ecosystem of best-in-class partners to scale safely and rapidly
- ▶ Focusing on highest-priority use cases
- ▶ Remaining capital efficient and asset light by being a “Driver as a Service”



Aurora



Be back at...  
**12:00 p.m. PT**

# State of AV Testing



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission

# Intent for today's discussion



- Building on progress to date, an opportunity to reset
- A need to respond to a shift in pace and focus from the industry
  - » Companies have shifted towards road testing in strategic locations to advance the technology in real world environments
  - » Priority has been on locations that push the limits of the technology
- An opportunity to set the direction for subcommittees moving forward

# CAV Readiness is a Complex Issue



- No national standards for readiness
- Different starting point for different agencies
- Lack of national vision makes it even harder

Planning &  
Policy

Outreach/  
Public  
Education

Testing &  
Early  
Deployment

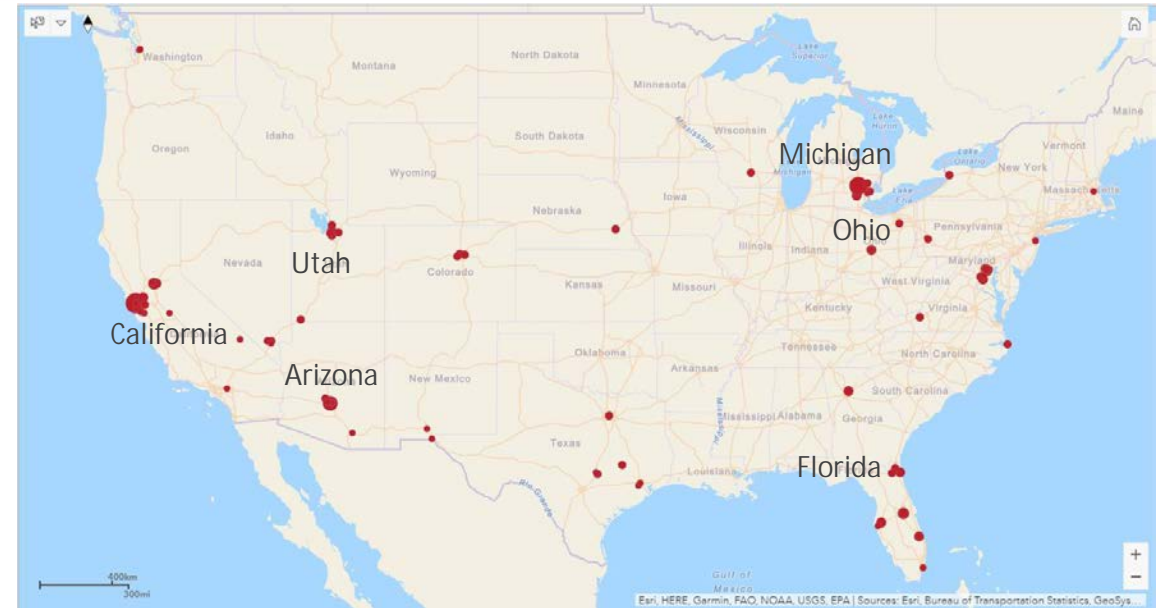
Infrastructure

Workforce/  
Training

# AV Testing – the where, what, when, why, and how



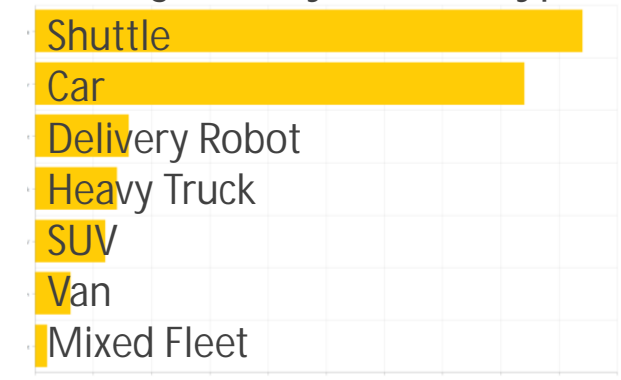
- Types of testing and demonstrations occurring:
  - » Testing at controlled test sites
  - » Demonstrations in dedicated areas or protected corridors
  - » On-road driver testing
  - » On-road driverless testing
  - » Service deployment



Testing Sites by Road Type



Testing sites by Vehicle Type



# Key Testing Market: California



- Early investment in GoMentum Station CAV test site
  - » Previously owned by Contra Costa Transportation Authority (CCTA), now owned by AAA
  - » Located on 5,000 acre former naval weapons station
- Permit programs for AV testing
  - » Testing with a driver (since 2014) – 56 permit holders
  - » Driverless Testing (since 2018) - 7 permit holders
  - » Deployment (since 2020) – only Nuro is authorized
- Deployment program that allows for service provision, shared rides, and monetary fares

## Driving Factors:

- ✓ Established industry for AV technology development and home to major AV developers
- ✓ Regulations that provide a relatively clear path towards deployment (including the ability to collect fares)
- ✓ Upfront investment on test site location
- ✓ Diverse terrain (both flat and hilly)
- ✓ Mix of development patterns, including dense urban
- ✓ Relatively temperate climate and consistent weather



# Key Testing Market: Michigan



- Historic home of legacy automotive industry
- Investment in two major test sites and in on-road connectivity (both State and Federal)
  - » M-City at the University of Michigan
  - » American Center for Mobility
  - » Mound Road
  - » M12
- Permissive testing regulations
  - » Human operator is not required to operate a fully autonomous vehicle
- Ecosystem of industry, government and researchers through “Planet M” initiative.
  - » Led by the Michigan Economic Development Corporation
- Ongoing initiative for a CAV corridor
  - » Innovative P3 relationship between MDOT and Cavnu to develop AV-supportive infrastructure

## Driving Factors:

- ✓ Legacy automotive industry and existing talent pool
- ✓ Major investments in test sites
- ✓ State initiated projects to advance research and testing of specific use cases in real-world environments
- ✓ Collaborative ecosystem across industry, research, and government
- ✓ Mix of weather conditions, including periods with snow and ice
- ✓ Mix of urban and suburban conditions

# Key Testing Market: Arizona



- 2015 Executive Order outlined early process for safe vehicle testing in Arizona, and instructed the state to eliminate all unnecessary regulations and hurdles
- Early focus on unique and robust partnerships across industry, government, and research community
  - » Among the nation's first active data sharing programs for transportation (AzTech)
  - » Among the earliest CV test beds in the nation (Anthem)
  - » Test facility established by Institute for Automated Mobility (IAM), established in 2018 and overseen by the Arizona Commerce Authority.
- First state to allow for operation of a commercial self-driving taxi service
  - » Waymo self-driving services (with and without a back-up operator)
  - » Regulations permit charging of fares for services

## Driving Factors:

- ✓ Permissive regulations implemented early on intended to clear barriers and hurdles for testing
- ✓ Regulations that provide a relatively clear path towards deployment (including the ability to collect fares)
- ✓ Ecosystem of industry, government, and research partnerships
- ✓ Growing local tech sector
- ✓ Relatively simple and consistent suburban form
- ✓ Consistently clear weather year-round

# Key Testing Market: Ohio



- Significant investments by public and private sectors
  - » Investment driven by significant Federal grants (\$40M Smart Cities and ATCMTD)
  - » Over \$500 million by public and private sectors towards development and testing of CAV technologies
- Investment in test sites and roadways
  - » Four roads, covering 164 miles prepared by the State for CAV testing
  - » \$45 million SMARTCenter test site at the Transportation Research Center provides 540 acres of various environments for testing
- Environment for public and private collaboration through DriveOhio
  - » State led initiative to bring public and private organizations together to overcome barriers and advance development
- Influence from legacy automotive industry and research community
  - » Honda and Ohio State University serve as key drivers for testing

## Driving Factors:

- ✓ Strategic collaborations with Michigan and Pennsylvania
- ✓ Major investment by the State and other partners towards creating a variety of test environments
- ✓ Legacy auto industry leaders
- ✓ Mix of weather conditions, including periods with snow and ice
- ✓ Mix of urban, suburban and rural conditions

# Key Testing Market: Florida



- Significant public investments towards transportation
  - » Major investment in SunTrax vehicle testing facility
  - » Major investment in SunTrax vehicle testing facility
  - » Significant Federal grant for Tampa CAV pilot program
  - » Investment in AV shuttle pilots from multiple transit agencies
- Permissive testing regulations
  - » Human operator is not required to operate a fully autonomous vehicle
  - » On-demand AVs allowed to operate under laws that govern TNCs
  - » Uniformity of laws at state level prevent local governments from imposing additional taxes and or fees for AVs operating as for-hire vehicles
- Autonomous Florida Program led by the Florida Chamber of Commerce
- Tech openness associated with tourism
  - » Opportunity for global showcase as key tourist destination
  - » Willing environment of tech-friendly enablers and participants

## Driving Factors:

- ✓ Permissive and sweeping regulations
- ✓ Economic development program focused on automation
- ✓ Tech-friendly tourism sector
- ✓ Major investment in test site
- ✓ Rapid growth and construction of sprawling developments requiring mobility solutions
- ✓ Large aging population with specific mobility needs
- ✓ Warm-weather environment for year-round testing

# Driving Factors for Key Test Markets



	Established Industry and Talent Pool	Clear and Permissive Testing Regulations	Major Government Investment in Creating Test Environment	Favorable and/or Test-worthy Weather Conditions	Favorable and/or Test-Worthy Geography/Urban Form
California	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Michigan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Arizona	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ohio	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Florida	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# Utah's Autonomous Shuttle Pilot Project



Blaine D Leonard, P.E., F.ASCE  
Transportation Technology Engineer  
Utah Department of Transportation



# AV Shuttle Pilot Goals

- Expose the Public to AV Technology
  - Dialogue with public / education
  - Assess public opinions and attitudes
  - Exposure for policy influencers
- Evaluate Operational Characteristics
  - Understand capabilities & limitations
  - Viability as first-mile/last-mile solution
  - Inform future permanent transit operations
- Understand Factors that Influence Passenger / Pedestrian Trust
- Test Capability to Communicate with Traffic Signal Infrastructure



# Project Overview

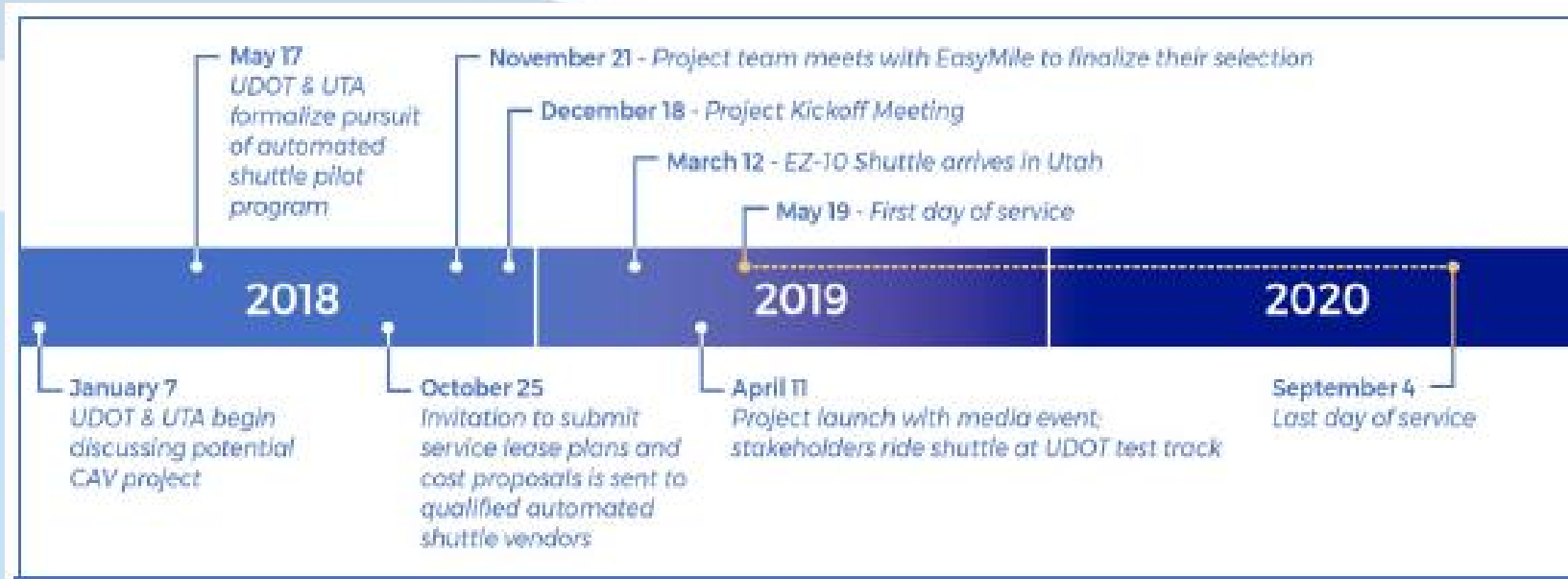
- Vehicle
  - EasyMile Gen2
  - Low speed, electric, level 4 automation
  - Capacity for 12 (6 seated / 6 standing)
  - Leased for 15 months with an operator
- Staff
  - EasyMile provided a chief operator
  - Paid EasyMile for a second operator
  - Posted "hosts" at shuttle stops much of the time





# Project Overview

- Schedule
  - Planning – 10 months
  - Procurement / set-up – 6 months
  - Operations – 17 months (including a service interruption)



Each individual site required about 14 weeks of advance planning / approval / set-up

# Project Costs

Item	Approximate Actual Cost
Shuttle Lease	\$400,000
Outreach, Site Planning, Engineering Support	\$232,000
Public Trust Research	\$197,000
Signage and Miscellaneous Charges	\$21,000
Lessons Learned	\$25,000
Operations and Logistics	\$90,000
<b>Total</b>	<b>\$965,000</b>



Figure 15: Station Park Route

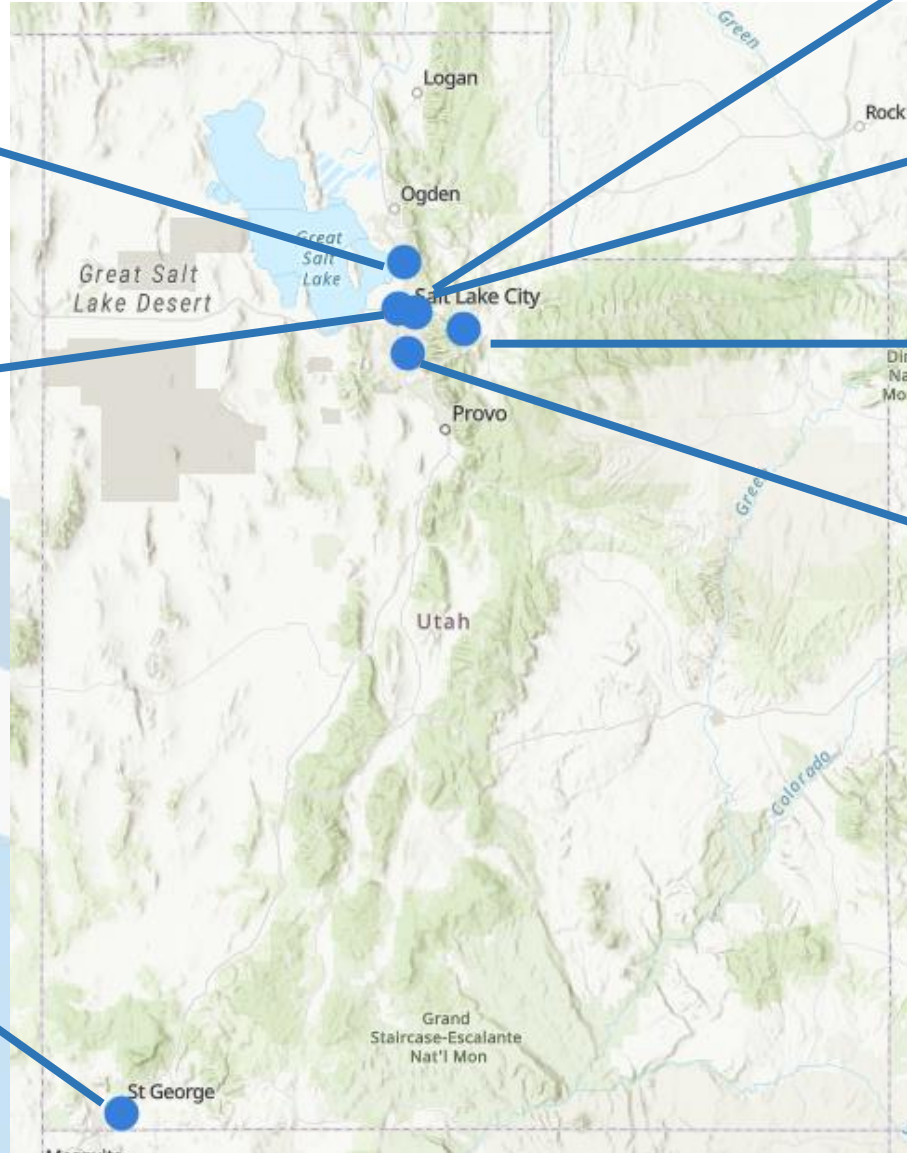
# Project Overview - Sites

Station Park

1950 West Office Park

9 Deployments  
7 Sites  
119 Service Days

Dixie Convention Center



State Capitol

University of Utah

Canyons Resort

Mountain America Expo Center

Safely Transported  
6800 Riders

# Project Overview – Public Involvement

- Multiple Sites Provided Broad Interaction
  - State and Local Elected Officials
  - Media
  - Transit Riders
  - Student Groups
  - Disabled Community
  - General Public / Families



# Public Feedback (One of our Key Goals)



- Rider Surveys
  - 822 surveys
  - 92% had never been in an AV
  - 98% felt safe
  - 95% complement transit
  - 95% positive attitude
- Rider Interaction
  - Lots of questions to hosts
  - Selfies
- Media Coverage

“What if anything, makes you hesitant about including autonomous vehicles in transportation?”

# Lessons Learned

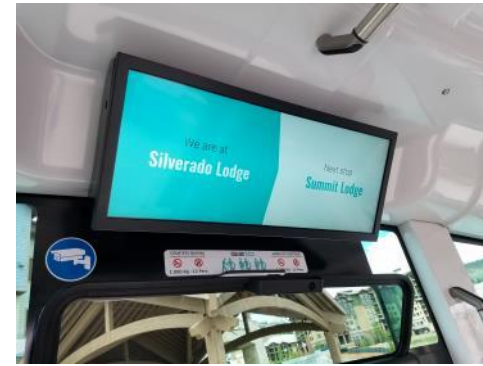
- Suitability for Transit
  - Complements regular transit system
  - Positive rider feedback – would use this
  - 11-15% of riders connected to transit
  - Electric = competitive cost
  - Generally less cost than regular transit
  - Service quality (up time) still too low (91% vs 95%)
  - Best use is dedicated lane
  - Need effective telematics
    - Communication, monitoring, operations



METRIC	GOAL		AV PILOT
<b>Efficiency &amp; Effectiveness</b>			
Cost per Hour (est.)	\$41.97	✓	\$22.61
Cost per Mile (est.)	\$1.89	✓	\$1.79
Cost per Rider (est.)	\$5.88	✓	\$2.31
Avg. Daily Boardings	100	✗	57
Avg. Riders per Hour	10	✓	10
<b>Service Quality</b>			
Service Availability	95.0%	✗	91.1%
Autonomous Operation	99.0%	✗	98.6%
<b>Safety</b>			
Avoidable Accidents	0	✗	1

# Lessons Learned

- Operational Constraints
  - Inability to move around obstacles
  - LiDAR sensors are over-sensitive (rain, dust, moths)
  - Localization signs needed
  - Battery life marginal in hot/cold weather
  - ADA features not fully compliant
  - Service announcements inadequate
- Regulatory Constraints
  - Approval process is long & cumbersome
  - Not approved for “no-operator” mode yet



# Lessons Learned

- Site Constraints
  - Only operates in low-speed areas
  - Route length limited due to low speed
  - Interaction with other vehicles can be problematic
  - Most efficient operations are dedicated lanes
  - Storage / maintenance must be on-site & indoors
- Interaction with Traffic Signals (V2I)
  - Vehicle successfully communicated with signals





# Public Trust

- Surveys by Cognitive Psychologists
  - 236 surveys
- Development of Rider Trust
  - Trust is formed with reliable, positive experience
  - Positivity increases with experience
  - Reliability and predictability of automation
- Operator Role
  - Operator has many functions
    - Information, assistance, safety, operations
  - Automation will need to replace all of these roles
  - Important insight for future transit use



# Public Trust with No Operator

- Interviews / Observations by Cognitive Psychologists
  - 96 recruited riders
  - Half rode with operator / Half rode with “disguised” operator
  - Video-recorded behavior evaluated
    - Interactions / behavior
  - Structured interviews
    - Shuttle operations, comfort, accessibility, information
  - Disguised operator rarely suspected of being an operator



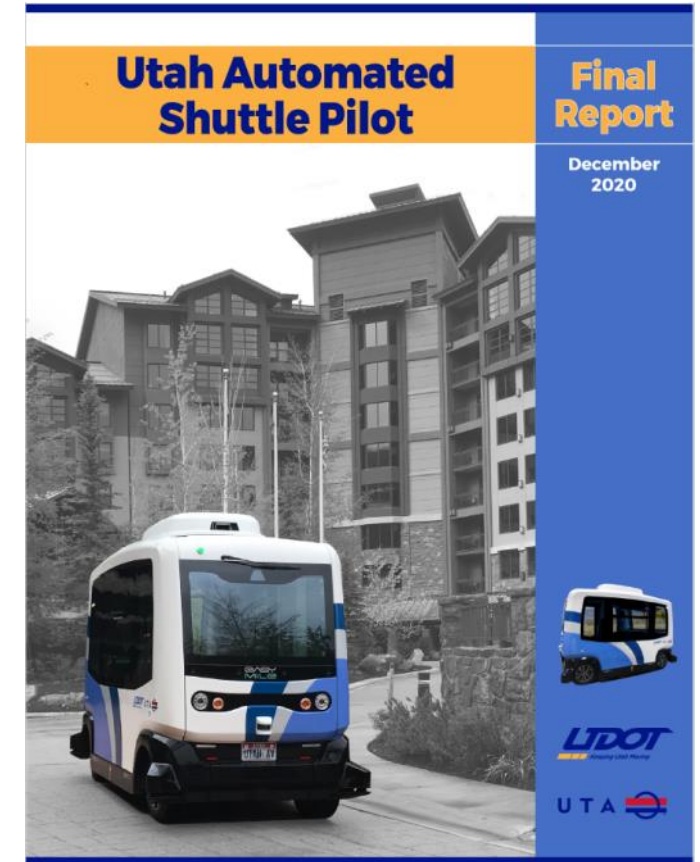
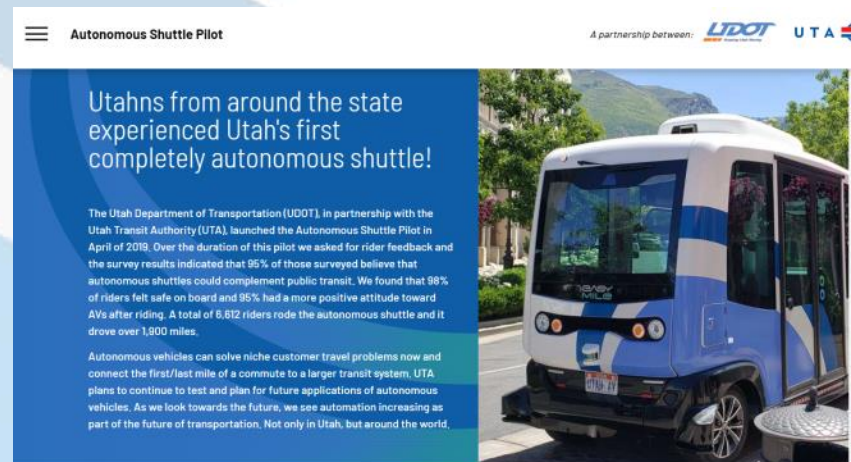
# Public Trust with No Operator

- Automation was very effective at meeting rider needs
  - Riders with disguised operator indicated that shuttle operated safely
- Some improvements can be made
  - Additional “welcome” needed as they board
  - Riders felt more comfortable with operator
  - More information on shuttle operations (to riders and pedestrians)
  - Additional capability needed for shuttle to navigate around obstacles
  - Slow speed of shuttle generated negative comments



# For More Information

- Final Project Report
  - <https://transportationtechnology.utah.gov/>
  - Lots of detailed information
  - Includes rider trust studies
- Project Website
  - <http://www.avshuttleutah.com/>
  - Maps, photos, video



# Future Path Update and Discussion



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission

# On your phone or laptop

1. Open up a new browser
2. Navigate to [www.Menti.com](https://www.menti.com)
3. Type in code above: XXXX XXXX



Please enter the code

Submit

The code is found on the screen in front of you

Please enter the name of the agency or company that you represent.



# In your view, what should be the principal objective of the Work Group? (rank in order)

- 1st | Encourage and attract testing of the technology
- 2nd | Prepare for near term technology deployment
- 3rd | Prepare for long term technology deployment
- 4th | Advance public awareness, communication and understanding of technology
- 5th | Direct organizational changes needed to prepare for a CAT future
- 6th | Other





If you selected "Other", what do you think should be the principal objective of the Work Group?



Do you feel Washington State should invest in bringing/  
attracting AV testing to the state?

0  
Yes

0  
No



# When it comes to AV Testing, what do you think should be the primary objective? (rank in order)

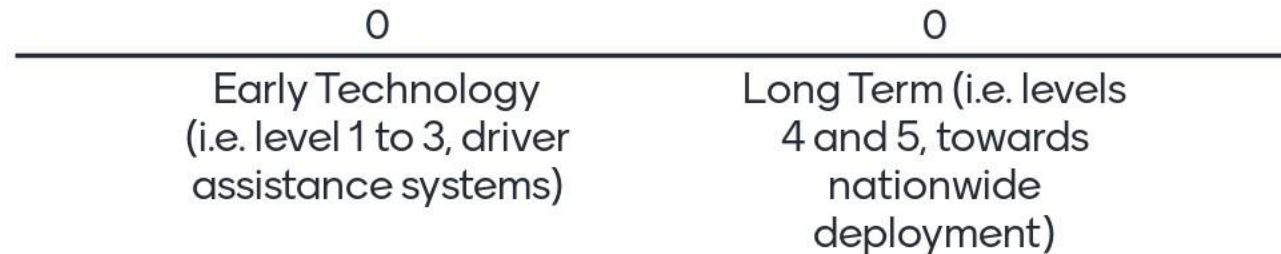
- 1st Enhance organizational knowledge
- 2nd Inform policy-making
- 3rd Support economic development
- 4th Improve public awareness and exposure
- 5th Other
- 6th Testing is not important



If you selected "Other" or "Testing is not Important" please explain.



Specific to preparing for AVs, should the work group focus on early technology (tech already available or emerging), or focus on the long term?



# In advancing Public Awareness and Communication of AV technologies, what should be the primary objective? (rank in order)

1st Understand public concerns related to AVs

2nd Improve understanding of potential traffic and safety implications

3rd Improve awareness of potential applications of AV technology

4th Address misconceptions and increasing public acceptance

5th Share information on State efforts related to AVs



# Discussion & Next Steps



# Executive Committee Member Items

## *Open Forum*



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission



# Closing Remarks



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission

# Closing Remarks



- **Recap Today's Meeting:**

- » Action Items
- » Agreements / Decisions

- **Important Dates:**

- » July 27, 2021 – Executive Committee meeting
- » October 5, 2021 – Executive Committee meeting

# Thank You!



WASHINGTON STATE  
AUTONOMOUS VEHICLE  
WORK GROUP



Washington State  
Transportation Commission